

> In the Know...

BRIGITTE ECHAVE
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MEET YOUR INTERMEDIARY

Brigitte Echave, Vice President

Certified Exchange Specialist®



My career in title, escrow, trust and exchange services began in 1983 in the trust department of a nationally recognized title company. Over the last 26 years I have worked in all facets of the Title and Escrow Industry. During those years, I worked in trust, escrow and account servicing. I managed the Builder Services Department and later became a Regional Manager for the 1031 Exchange Division. In 2004, I started up the Exchange Division now known as Leverage Exchange Group, LLC.

Prior to the issuance of the long awaited regulations on 1031 tax deferred exchanges by the IRS in 1991, I provided Starker Trust services through my capacity as a Trust Officer. In 1993, I embarked on soliciting additional exchange business within the Real Estate community of Tucson and beyond. I developed a clientele of Investors, CPA's, Attorneys, Escrow Officers, Real Estate Brokers and Agents who have come to rely on my expertise and experience to assist them through all facets of their exchanges. I have successfully facilitated thousands of exchanges and have clients all over the United States.

As a Qualified Intermediary, I process the required documents and forms to assist in satisfying the Internal Revenue Service's regulations as well as ensuring that all funds on deposit are safeguarded and earning the highest possible rate of return. As a member of the trade organization, the Federation of Exchange Accomodators (FEA), I attained my certification in the field the first year the certification was available, and earned the designation as Certified Exchange Specialist®. The program is available to individuals who meet specific and stringent work experience criteria and pass an exam on exchange laws and procedures.

In an ongoing effort to provide education and information to everyone involved in Real Estate Investments, each month I provide instruction as an approved Real Estate Instructor. The continuing education is approved for credit hours by the Arizona Department of Real Estate and provides professionals with licensing renewal hours under the "Legal Issues" category. In addition to Real Estate professionals, Investors, CPA's, Attorney's as well as Enrolled Agents have attended the 3 hour class and find it a beneficial way to increase their knowledge on the subject.

For all your Qualified Intermediary Services, please call me at 520-979-8256.

I am here to assist you in deferring your capital gains taxes.



- **Over 20 years experience**
- **AZDRE Approved Instructor**
- **30 Year Tucsonan**
- **Certified Exchange Specialist® Expert**
- **Safety of funds given highest priority**
- **Respected by peers in the industry nationally**
- **Personal cell phone number available to all clients (available 24 hours a day, 7 days a week)**
- **Segregated FDIC Insurance money market bank accounts**
- **Qualified Escrow Agreement with Bank for added safety of funds**
- **Funds never pooled with general Operating account**

**CALL TODAY FOR ALL
YOUR 1031 EXCHANGE
QUESTIONS AND GET \$100
OFF YOUR NEXT
EXCHANGE!**

520.979.8256

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